

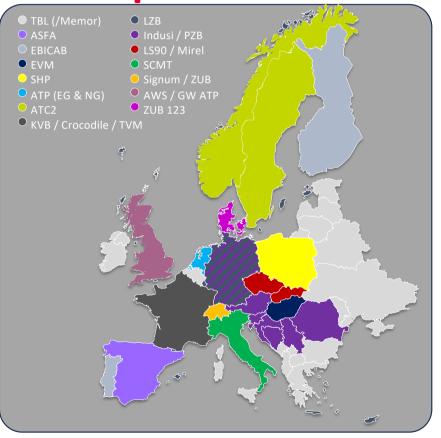




The transition period in Europe Marc Trippel, CEO Stadler Signalling AG, CH



Europe's vision: Harmonizing ATP







Europe's painful migration path

The European Rail Traffic Management System (ERTMS) became a crucial topic within European railways. Exponentially growing stakeholder situation resulting in migration period +50 years.

- Interoperability of the national railway systems
 Class B Systems still dominating the picture
- Efficiency gains (CAPEX, OPEX, capacity and safety)
 High cost due to double equipment during transition phase
- Safety is national



Europe's painful migration path

Tendency towards large scale projects brings additional complexity to the table. Competencies managing such contracts may pose serious challenges to any railway operator, while the industry lacks resources.

- Competitiveness
 Limited supplier base and ongoing consolidation
- Missing harmonization and challenging interfacing
 Operations, legacy systems, vehicles.
 Discrepancy between decision making and financing



Way forward: Cooperations

Success Story:

ETCS GUARDIA ON BR 185.2

The pilot project by Stadler, DB and AngelStar!

Stadler has for the first time retrofitted a third-party locomotive with its own ETCS train protection system GUARDIA.





Way forward: Reduce stakeholders





Way forward: Ambitions





Innovation to reduce complexity

The key to today's innovation lies in refocusing to the initial purpose, aligning the different interests between regulators, operators and suppliers and leveraging new technologies.

- Flexibility and digitalization
 Process digitalization, efficient error corrections, open interfaces
- New cooperation models
 Incentives/performance-based models
- Predictability and stability
 Regulatory frame, safety vs. operations



Thank you for your attention!