

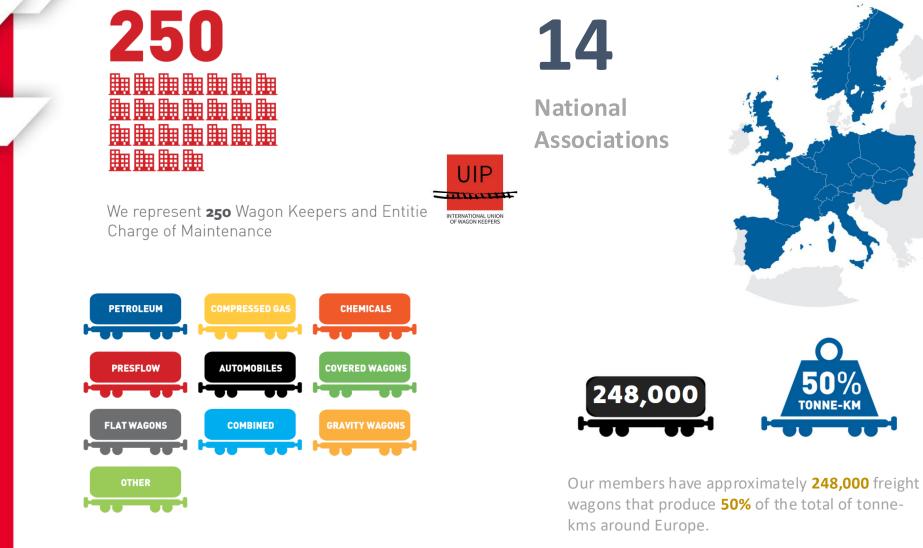


Vienna, Austria Aula der Wissenschaften

Embracing new realities in rail freight Gilles PETERHANS



UIP – INTERNATIONAL UNION OF WAGON KEEPERS WHO DO WE REPRESENT?

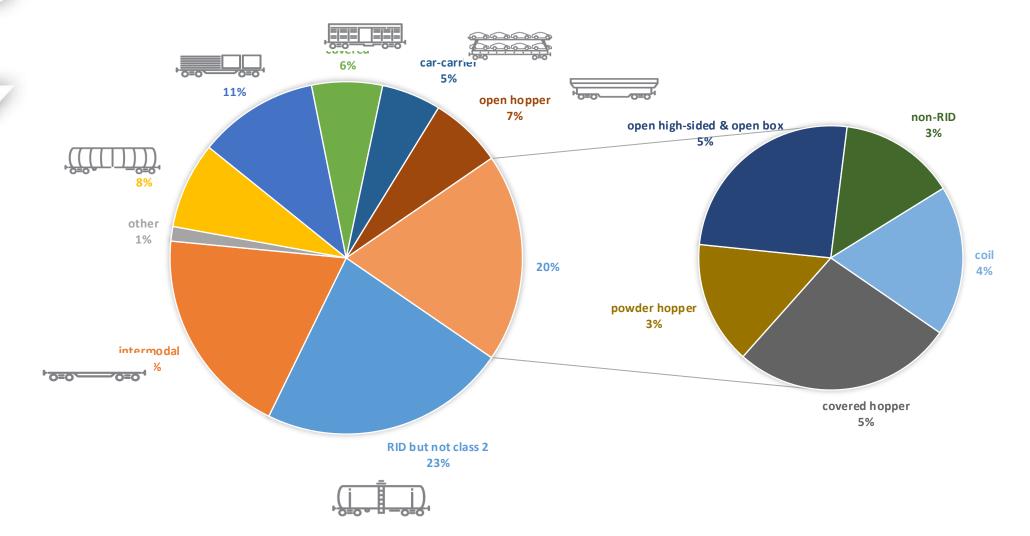




UIP – INTERNATIONAL UNION OF WAGON KEEPERS WHAT DO WE REPRESENT?

A fleet of 248'000 rail freight wagons:

> ~50% of European fleet

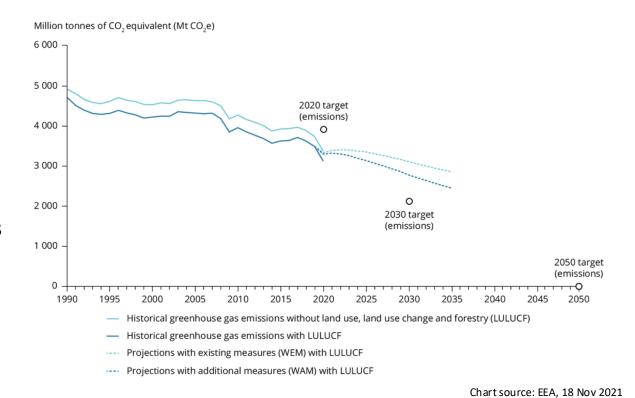




MARKET ENVIRONMENT - POLICY

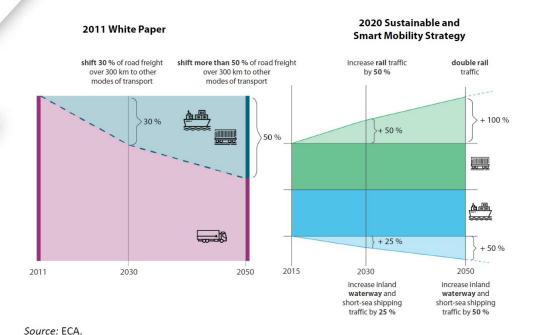
VISION: GREEN DEAL - ENVIRONMENTAL POLICY AS A TRIGGER

- EC calls for a 90% reduction in transport-related greenhouse gas emissions by 2050
- EU's climate, energy, transport and taxation policies fit for reducing net greenhouse gas emissions by at least
 55% by 2030, compared to 1990 levels
- Mission defined in the <u>Strategy for</u> <u>Sustainable and Smart Mobility</u> from 9 Dec 2020





FREIGHT MARKET ENVIRONMENT – AMBITIONS FREIGHT MARKET ENVIRONMENT – AMBITIONS



220 200 180 2011 White Paper 160 140 2020 Sustainable and 120 Smart Mobility Strategy 100 80 Actual freight volumes 60 40 20 0 2005 2010 2015 2020 2025 2030 2035 2040 204

Source: ECA, based on Commission estimates and data from the EU Statistical Pocketbook.

@European court of auditors: special report 08/2023

Objectives

- White paper 2011: +60% for the period 2005-2030 and +87% for the period 2005-2050
- Sustainable Strategy 2020: lower volume targets for 2030 but higher for 2050

Prerequisites/assumptions

- White paper 2011: freight trains of 1.500m length...
- Sustainable Strategy 2020: close 100mrd€/year investment gap



FREIGHT MARKET ENVIRONMENT – WHERE DO WE GO? CREATING A SINGLE EUROPEAN RAILWAY – TOO MANY NATIONAL FACTORS?

Modal split of inland freight transport, 2022 (%, based on tonne-kilometres) EU (1) Latvia Lithuania 46.4 Switzerland 33.6 Slovenia 32.7 Slovakia 30.4 Austria 30.2 Sweden 28.7 Estonia 27.3 Hungary 26.6 Croatia 25.8 Romania 25.4 Poland 23.2 Bulgaria 22.9 Finland 22.5 Czechia 22.1 Germany Norway Italy Portugal Belgium France Denmark Netherlands Luxembourg Spain Greece Ireland d.7 0 10 20 30 40 50 60 70 80 90 100 Railways Inland waterways Road

- EU tonne-km rail in 2022: 397.6mrd
- Germany contribution amount to **31% of total rail freight performance** (125mrd tonne-km)
- Biggest decrease in rail market share between 2012 – 2022: Baltic Member States:
 - Estonia (down 74.9 %)
 - Latvia (down 66.1 %)
 - Lithuania (down 48.0 %)

Chart source: EUROSTAT, March 2024

EU rail modal split in 2012:
17.2% (407.2 mrd tonne-km incl. UK)



FREIGHT MARKET ENVIRONMENT – WHERE CAN WE GO? ACTUAL MODAL SHIFT POTENTIAL ON LONG-DISTANCE & INTERMODAL?

EU Road Freight			EU Rail Freight		
Total (1 000 t)	13 687 883		Total (1 000 t)	1 493 215	
Distance (km, in %)			Top 5 type of goods (%)		
0-300	86,03		Unidentifiable and other goods	<mark>24,43</mark>	
300+	1 897 141	13,86	Metal ores, other mining products, uranium	15,30	
	1001 141		Coal, crude petroleum, natural gas	11,90	
Freight carried over 300+ km (1 000 t)		% of total	Coke, refined petroleum products	9,23	
Metal ores, other mining products, uranium	56 837	1,68	Chemicals, rubber, plastic	7,64	
(non-metallic) mineral products	125 629	7,26			
Agriculture, forestry	184 431	14,50	Distribution of road freight transport, by type of transport (% based on vehicle-kilometres, 2022)		
Basic metals	142 903	25,30			
Chemicals, rubber, plastic	144 389	25,68	80		
Wood, straw, paper	123 223	22,36	60		
Coke, refined petroleum products	31 631	7,87			
Unidentifiable and other goods	76 129	20,82	40		

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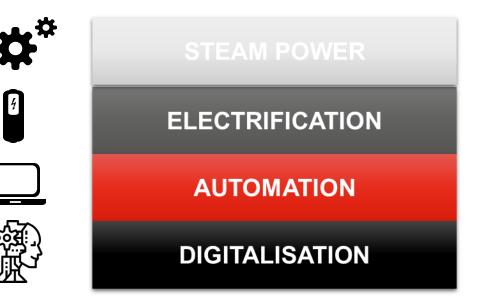
International
National

PT S IC SG

Chart source: EUROSTAT, July 2023



NAVIGATING THE INDUSTRIAL REVOLUTIONS OPPORTUNITIES AND CHALLENGES FOR RAIL FREIGHT



Mechanical production with water and steam power

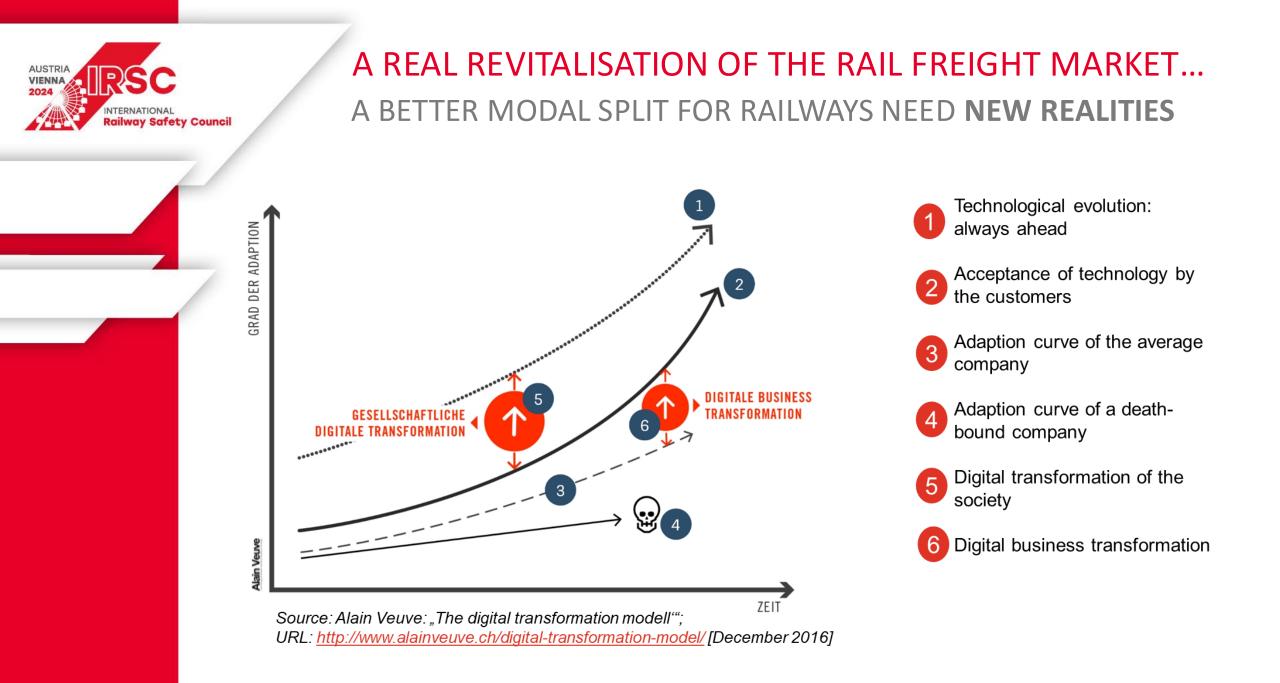
Mass production through assembly lines and electricity

Digital revolution (the use of electronic and IT systems)

Industry 4.0 (industrial production combined with modern information and communication technology)

CHANGE MANAGEMENT

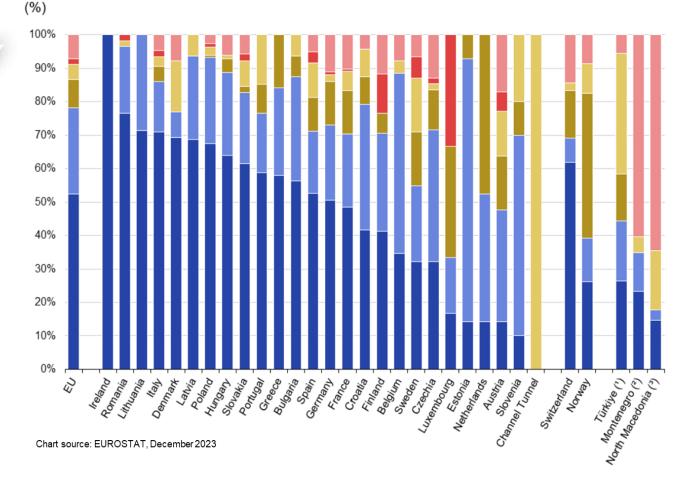
Change management encompasses all measures used to change the strategies, structures, processes and behavior





MOVING TOWARDS A SUSATAINABLE AND SAFE RAIL SYSTEM ANALYSING DATA TO ALIGN FUTURE ACTIONS AND PRIORITIES

Rail accidents by type of accident, 2022

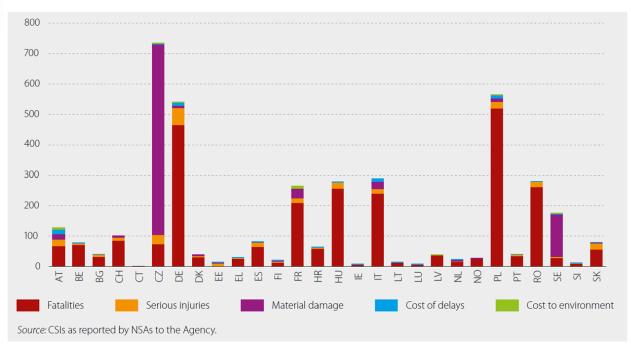


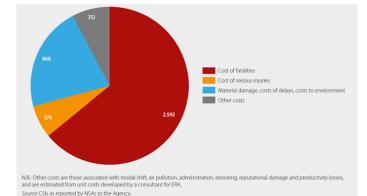
- Accidents to persons by rolling stock in motion
- Collisions
- Fires in rolling stock
- Level crossing accidents
- Derailments
- Other accidents
- Rail safety improved: -614 accidents in 2022 compared to 2010 (reduction 27.5%)
- Accidents due to rolling stock in motion: 846 reported (52%)
- Accidents at level crossing: 416 reported (26%)



MOVING TOWARDS A SUSTAINABLE AND SAFE RAIL SYSTEM INCREASING SAFETY AND THE COSTS TO THE SYSTEM

Estimated costs of railway accidents per country, million EUR (EU-27 + CH + NO, 2022)





- Based on per-unit cost estimates from economic studies
- Total cost of significant railway accidents in 2022 estimated at about EUR 4 billion (in the EU-27).
- Reliability of cost data to be considered on case-by-case

Chart source: ERA report safety and interoperability, May 2024



MODAL SHARE, DIGITAL & SAFETY – NECESSITY TO TRANSFORM RAIL AS THE BACKBONE OF SAFE FREIGHT TRANSPORT IN EUROPE



Ports

gates to the world

Modular systems

flexible and customised

Digital Platform

a new way of working together

Intelligent Infrastructure

cloud-based signalling

Efficient land use

loading/ unloading/ capacity

Integrated in city logistics

combined and multimodal

Digitally connected in the train

 Full Digital Freight Train Operations FDFTO



THE POSSIBILITY TO TRANSFORM

2021 - 2031 (in EUR million)

173.7

251.9

217.4

169.2

136.3

82.3

15.7

1046,5

EUROPE'S RAIL JOINT UNDERTAKING: THE INNOVATION PILLAR





European Rail Traffic

Management and Digital

Network management planning and control & Mobility Management in a multimodal environment & Transversal Topics: Digital Enablers

Digital & Automated up to Autonomous Train Operations

Sustainable Competitive Digital Green Rail Freight Services

Innovation on new approaches for guided transport modes

Regional rail services / Innovative rail services to revitalise capillary lines

Intelligent & Integrated asset management

A sustainable and green rail system

Enablers

Innvoation Pillar

Flagship Area 1:

Flagship Area 2:

Flagship Area 3:

Flagship Area 4:

Flagship Area 5:

Flagship Area 6:

Flagship Area 7:

Budget

The total value of the Programme is

estimated at EUR 1.2 bln:

System Pillar: EUR 58.8 million,

Innovation Pillar: EUR 1.1 bin

funded up to EUR 50.0 million

Total

Ŷ

4

20

8

, Par



Multi Annual Call 2022

(in EUR million)

87.4

121.5

104.2

89.7

95.5

37.7

7.3

543,3

Industrial Research,

EUR 1.0 bln. funded

up to EUR 462.5

million

Exploratory Research and

Other, EUR 0.1

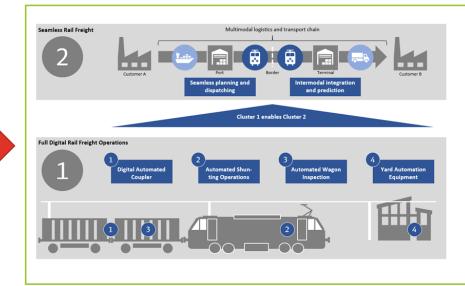
bln, funded up to EUR 63.5 million

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Competitive Digital Digital & Automate Green Rail Freight to Autonomous T Operators

Digital & Automated up Smart Solutions for Low Sustainable and Digital to Autonomous Train Density Traffic Lines Assets Operators

TRANS4M-R

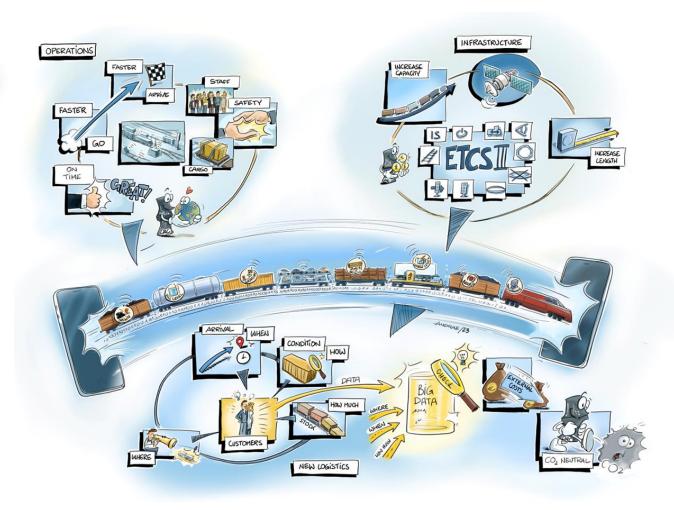


- A consortium of 71 partners
- Balanced representation of manufacturers, railway undertakings and operators, wagon keepers, universities, researchers



RAIL FREIGHT'S FUTURE IS DIGITAL

DIGITAL AUTOMATED CONNECTED: THE BENEFITS OF DAC FOR THE SYSTEM AND SOCIETY



Operations

- "faster"
- safer
- longer / heavier

Infrastructure

- from ATO to ETCS
- more capacity
- less new construction

Assets

- condition-based maintenance
- attractive
- increased availability

Customers

- reliable, fast transports, real-time tracking
- efficient cargo traffic ready for modal shift
- fully integrated into the supply chain



THERE IS ONLY ONE WAY...

THE SECRET TO CHANGE IS TO FOCUS ALL YOUR ENERGY NOT ON FIGHTING THE OLD, BUT ON BUILDING THE NEW.

SOCRATES

IF YOU CAN DREAM IT, YOU CAN DO IT

WALT DISNEY







Germany

Spain



VAP argorail.ch

SPF

Sweden Switzerland



Thank you for your attention!

